

**SAN FRANCISCO
QUARTERLY RATE REPORT**

**3rd Quarter of Rate Year 2020
Quarter Ending March 31, 2020**

Recology Sunset Scavenger
Recology Golden Gate
Recology San Francisco

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INTRODUCTION

San Francisco Public Works Director's Reports include quarterly reporting requirements. The requirements address several areas, including refuse tonnages and accounts, toxics collection, revenues and expenses, and various accounts. This report covers rate year 2020 (RY 2020).

LOW-INCOME AND DISABLED SERVICES PROGRAMS

As of March 31, 2020, 8,087 customers participated in the low-income program. As of the same date, there were 481 participants in the disabled services program.

ACCOUNT REPORTING

Appendix A contains account reports for the Special Reserve, Reserve Fund, Impound, and Zero Waste Incentives. The reports include beginning balances, deposits, disbursements, and ending balances for the accounts.

Special Reserve and Reserve Fund

On December 16, 2015, the Refuse Collection and Disposal Rate Board issued a resolution to create a new account to serve as the Reserve Fund for the July 2015 landfill agreement with Recology Hay Road by withdrawing \$13,250,000 from the Special Reserve. As directed in the resolution, \$1,250,000 is an initial deposit and \$12,000,000 will be used to cover the increase in disposal and transportation costs. The 2017 rate process requires \$2,000,000 to be transferred from the Special Reserve to the Reserve Fund at the start of RY18, RY19, and RY20. Also, \$2,500,000 will be transferred from the Special Reserve to Recology to offset revenues in RY18, RY19, and RY20. Finally, any remaining funds in the Special Reserve will be transferred to the Reserve Fund at the end of RY20.

Impound

Recology made monthly deposits to the Impound in accordance with procedures and the approved rates.

Zero Waste Incentives

Recology makes deposits to the Zero Waste Incentives monthly in amounts determined by the rate process. Funds held in Zero Waste Incentives will be applied against future rate adjustments and certain amounts may be used to support additional material recovery programs.

Table 1
Disposal Tonnage Summary
Recology San Francisco
July 2019 - March 2020

	Actual	Tier 1	Tier 2	Tier 3	Tier 4
Tons Disposed	331,967	282,421	278,671	271,921	262,500

Table 2
Alternative Daily Cover Tonnage
Recology San Francisco
July 2019 - March 2020

Source	Tonnage
Composting Overs	65
i/MRF Fines	17,937
BVON Allocation	52
Clean Wood	12
Total Alternative Daily Cover	18,066

Table 3
Recovery and Disposal Tonnage Breakdown
July 2019 - March 2020

	Received	Recovered	Disposed	% Recovered
Recycle Central Recyclables				
Collected	109,283	82,951	26,332	75.9%
Buyback	9,946	9,946	-	100.0%
Total Recyclables	119,229	92,897	26,332	77.9%
Tunnel Avenue Compostables				
Collected	127,673	103,213	24,460	80.8%
San Francisco Public Works	2,007	2,007	-	100.0%
Other City of San Francisco Departments	395	395	-	100.0%
Account Customers	235	235	-	100.0%
Non-Account Customers	711	711	-	100.0%
Total Compostables	131,021	106,561	24,460	81.3%
Tunnel Avenue iMRF				
Collected	49,397	28,895	20,502	58.5%
San Francisco Public Works	2,836	1,659	1,177	58.5%
Other City of San Francisco Departments	90	53	37	58.5%
Account Customers	12,069	7,060	5,009	58.5%
Total iMRF	64,392	37,666	26,726	58.5%
Other Tunnel Avenue				
Collected Other Trash	151,381	-	151,381	0.0%
Collected Roll-off Trash	31,092	-	31,092	0.0%
Bulky Item Recycling & Abandoned Materials Collection	10,352	5,550	4,802	53.6%
Public Refuse Receptacles	14,524	-	14,524	0.0%
San Francisco Public Works	22,300	2,878	19,422	12.9%
Other City of San Francisco Departments	2,241	-	2,241	0.0%
Account Customers	9,390	1,016	8,374	10.8%
Non-Account Customers	28,503	6,765	21,738	23.7%
Collected Inerts	11,231	11,231	-	100.0%
Construction Material Reuse	369	369	-	100.0%
Other Recycling	1,831	1,831	0	100.0%
Total Other Tunnel Avenue	283,214	29,641	253,573	10.5%
Sustainable Crushing				
	67,152	67,152	-	100.0%
Adjustments (Inventory, moisture, etc.)				
	876	-	876	
Total Tons	665,884	333,916	331,967	50.1%

Disposal Breakdown	
Covanta (RBVON residual)	1,920
Fink Road Landfill (RBVON residual)	-
Forward Landfill (RBVON residual)	-
Ostrom Road Landfill (RBVON residual)	15,817
Recology Hay Road Landfill	302,648
Recology Hay Road Landfill (RBVON residual)	6,723
Zanker Material Processing Facility (C&D residual)	4,859
Total Disposal	331,967

Table 4
Number of Accounts, Service and Compliance
Recology Sunset Scavenger & Recology Golden Gate
July 2019 - March 2020

	Number of Accounts	Trash Compliant		Recycling Compliant		Composting Compliant	
Residential	140,403	140,385	100.0%	140,200	99.9%	140,061	99.8%
Apartment	8,342	8,342	100.0%	8,330	99.9%	8,321	99.7%
Commercial	13,993	13,946	99.7%	13,867	99.1%	13,671	97.7%
City and County of San Francisco	367	364	99.2%	363	98.9%	356	97.0%
School District & UC	46	42	91.3%	42	91.3%	40	87.0%
Other	53	51	96.2%	49	92.5%	39	73.6%
Total	163,204	163,130	100.0%	162,851	99.8%	162,488	99.6%

Residential Single Dwelling Unit Accounts	
16-Gallon Trash Bins	52,503
20-Gallon Trash Bins	27,906

Table 5
Toxics Collection and Participation
July 2019 - March 2020

Program	Collection Weight Tons Handled	Service Standard	
		Number	Unit
HHW Facility Drop Off	191.29	6,161	Customers Served
HHW Home Collection	79.26	1,576	Pickups
HHW Home Collection		2,949	Equivalent Loads
Very Small Quantity Generator	49.16	348	Business Appointments
Residential Curbside Battery Collection	30.13		
Apartment Building Battery Collection	7.80	363	Pickups
Retail Collection Partners	52.91	698	Pickups
Gigantic 3 Collection Events	2.87	758	Customers Served
Waste Acceptance Control Program	32.00		
Bulky Item Recycling - E-Waste	285.00	59,757	Pickups
Public Drop Off - E-Waste	219.60		

Table 6
Recology Sunset Scavenger and Recology Golden Gate
Revenue
July - March 2020

	Projected	Actual	Variance
Residential	\$ 63,004,194	\$ 71,221,961	13%
Apartment	50,314,866	56,101,892	12%
Commercial	113,167,361	130,569,730	15%
Commercial Compactors	23,984,949	22,833,198	-5%
Special Reserve and ZWI Rebate Revenue	4,698,712	4,698,712	0%
ZWI Facility Improvements	3,235,589	3,235,589	0%
REVENUE SUBJECT TO RATE	\$ 258,405,671	\$ 288,661,082	12%
Revenue not Subject to Rate:			
Debris Box Revenue	\$ 17,697,112	\$ 19,666,120	11%
Equipment & Supply Sales	1,401,576	1,914,573	37%
CalRecycle Payment	553,596	706,627	28%
Miscellaneous Income	237,336	576,335	143%
Total Other Revenue not Subject to Rate:	\$ 19,889,620	\$ 22,863,655	15%
Impound Account Funding	\$ (15,647,713)	\$ (15,647,716)	0%
Zero Waste Incentive Funding	(3,580,508)	(3,580,506)	0%
TOTAL	\$ 259,067,070	\$ 292,296,515	12.83%

Table 7
Recology San Francisco
Tipping Charge Revenues
July - March 2020

	Tonnage			Revenue		
	Projection	Actual	Variance	Projection	Actual	Variance
Tonnage & Revenue from Tipping Charge						
Recology Sunset Scavenger/Golden Gate						
Recycle Central	109,303	109,388	0%	\$ 21,267,122	\$ 21,282,580	0%
Compostables	129,575	127,673	-1%	25,211,334	24,840,108	-1%
iMRF	54,626	49,403	-10%	10,628,485	9,611,824	-10%
Trash	198,103	184,361	-7%	38,544,908	35,869,210	-7%
Other	10,053	9,373	-7%	1,955,956	1,823,562	-7%
Subtotal (Recology Sunset Scavenger/Golden Gate)	501,659	480,198	-4%	\$ 97,607,805	\$ 93,427,285	-4%
Public Customers	28,863	29,168	1%	5,615,905	5,674,839	1%
Commercial Customers	18,464	23,598	28%	3,592,626	4,591,165	28%
Total San Francisco	548,987	532,963	-3%	\$ 106,816,336	\$ 103,693,288	-3%
Total Non-San Francisco	1,961	7,539	284%	381,583	1,466,846	284%
Non-rate Tonnage	130,247	60,488				
Total Tonnage & Revenue from Tipping Charge	681,195	600,991	-12%	\$ 107,197,919	\$ 105,160,134	-2%
Net Recycling Revenue				\$ 16,665,699	\$ 11,688,883	-30%
Non-rate Revenue				712,383	1,454,027	104%
Intercompany Dirt, Inerts & Others				1,131,365	645,854	-43%
Rental Income				35,756	33,300	-7%
Total Other Commercial Revenue				\$ 18,545,204	\$ 13,822,064	-25%
Zero Waste Incentive Funding				\$ (2,223,720)	\$ (2,223,720)	0%
Total Revenue	-	-		\$ 123,519,403	\$ 116,758,478	-5%

Table 8
Recycling Revenue
Recology San Francisco
July 2019 - March 2020

Recycle Central	Tons			Revenue			Price Per Ton		
	Projected	Actual	Variance	Projected	Actual	Variance	Projected	Actual	Variance
Mixed Paper	57,263	33,853	-41%	\$ 6,850,977	\$ 742,618	-89%	\$ 119.64	\$ 21.94	-82%
Cardboard	23,670	32,204	36%	4,014,175	2,696,165	-33%	169.59	83.72	-51%
Aseptic Carton	-	288	n/a	-	11,721	n/a	-	40.71	n/a
EPS Foam	-	47	n/a	-	19,120	n/a	-	406.62	n/a
Aluminum	300	503	68%	1,310,579	1,758,515	34%	4,368.60	3,499.25	-20%
Metal/Ferrous	1,200	1,362	13%	161,576	115,086	-29%	134.65	84.51	-37%
PET	1,050	1,780	70%	2,218,555	3,060,611	38%	2,112.91	1,719.29	-19%
HDPE Blend	975	1,145	17%	738,152	629,880	-15%	757.08	550.05	-27%
Plastic Film	-	17	n/a	-	4,297	n/a	-	-	n/a
Mixed Plastics 3-7	825	167	-80%	54,303	14,390	-74%	65.82	86.11	31%
Flint Glass	263	190	-27%	65,052	46,211	-29%	247.82	242.68	-2%
Amber Glass	244	120	-51%	59,214	28,384	-52%	242.93	236.30	-3%
Green Glass	161	93	-43%	37,470	21,186	-43%	232.37	228.55	-2%
Mixed Glass	17,250	17,453	1%	2,262,281	2,229,943	-1%	131.15	127.77	-3%
Glass Fines	1,088	-	-100%	139,086	-	-100%	127.90	-	-100%
Total Recycle Central	104,288	89,222	-14%	\$ 17,911,420	\$ 11,378,126	-36%			n/a
Tunnel Avenue									
Metal	10,622	10,223	-4%	\$ 1,670,518	\$ 690,190	-59%	\$ 157.28	\$ 67.51	-57%
Wood	10,731	-	-100%	202,516	-	-100%	-	-	n/a
Mixed Rigid Plastic	1,358	1,271	-6%	211,785	94,429	-55%	155.94	74.27	-52%
SB20/50 E-Waste	362	196	-46%	98,055	19,114	-81%	270.57	97.72	-64%
Total Tunnel Avenue	23,073	11,691	-49%	\$ 2,182,874	\$ 803,733	-63%			
Sustainable Crushing				\$ 568,235	\$ 1,431,619	152%			
Total Recycling Revenue				\$ 20,662,529	\$ 13,613,478	-34%			
Processing Expenses				\$ (706,307)	\$ (607,878)	-14%			
Purchases				(3,290,523)	(1,316,717)	-60%			
Net Recycling Revenues				\$ 16,665,699	\$ 11,688,883	-30%			

Table 9
Recology Sunset Scavenger and Recology Golden Gate
Expenses - RY 2020
July 2019 - March 2020

Item Description	Projected	Actual	Variance
Payroll	\$ 63,681,623	\$ 63,735,041	0%
Payroll Taxes	4,826,275	4,727,782	-2%
Pension	11,141,438	10,513,545	-6%
Health Insurance	19,740,343	16,601,900	-16%
Workers Compensation	8,152,702	6,218,221	-24%
Total Payroll & Related	\$ 107,542,381	\$ 101,796,489	-5%
Corporate Allocations	\$ 5,802,911	\$ 8,861,866	53%
Bad Debt	118,397	482,443	307%
O/S Billing Services	252,612	220,437	-13%
Office	334,490	424,241	27%
Postage	260,975	239,099	-8%
Professional Services	583,108	1,047,587	80%
Security & Janitorial	368,057	472,572	28%
Taxes	1,406,549	3,076,753	119%
Telephone	462,224	408,808	-12%
Total Administrative	\$ 9,589,323	\$ 15,233,806	59%
Building & Facility Repair	\$ 123,887	\$ 366,629	196%
Depreciation	187,599	723,577	286%
Environmental Compliance	475,525	246,880	-48%
Freight	56,016	50,450	-10%
Fuel	4,097,273	2,939,222	-28%
I/C Disposal	38,544,034	37,040,105	-4%
I/C Processing	59,779,947	57,028,364	-5%
Lease	10,589,239	10,000,541	-6%
Liability Insurance	2,514,098	3,111,597	24%
Licenses & Permits	1,310,394	1,723,983	32%
O/S Disposal	27,271	37,557	38%
O/S Equipment Rental	167,332	219,502	31%
Parts	1,912,049	2,452,303	28%
Property Rental	1,384,899	1,174,672	-15%
Repairs & Maintenance	1,041,836	1,893,639	82%
Supplies	1,876,283	2,281,224	22%
Tires & Tubes	671,914	554,797	-17%
Utilities	397,144	721,231	82%
T&G Maintenance Allocation	(46,175)	-	-100%
Total Operating	\$ 125,110,563	\$ 122,566,274	-2%
Contract Services	\$ 919,718	\$ 1,012,539	10%
Other	1,600,919	2,602,624	63%
Total Other	\$ 2,520,636	\$ 3,615,163	43%
Total Expenses	\$ 244,762,904	\$ 243,211,733	-1%

Table 10
Recology San Francisco
Expenses - RY 2020
July 2019 - March 2020

Item Description	Projected	Actual	Variance
Payroll	\$ 37,207,782	\$ 36,228,943	-3%
Payroll Taxes	2,909,029	2,713,092	-7%
Pension	5,076,035	6,230,186	23%
Health Insurance	12,083,248	10,263,364	-15%
Workers Compensation	2,963,916	1,966,856	-34%
Total Payroll & Related	\$ 60,240,010	\$ 57,402,441	-5%
Corporate Allocations	\$ 1,246,306	\$ 48,994	-96%
Bad Debt	43,152	(12,257)	-128%
Office	177,375	199,350	12%
Postage	2,644	7,828	196%
Professional Services	2,018,514	1,682,736	-17%
Repairs & Maintenance	620,465	663,934	7%
Security & Janitorial	542,432	921,721	70%
Taxes	1,464,590	2,823,024	93%
Telephone	218,373	214,136	-2%
Total Administrative Expenses	\$ 6,333,850	\$ 6,549,464	3%
Bridge Tolls	\$ 1,015,385	\$ 908,261	-11%
Building & Facility Repair	581,235	1,959,155	237%
Depreciation	1,095,773	2,834,142	159%
Environmental Compliance	34,859	1,353	-96%
Freight	1,377,467	1,164,678	-15%
Fuel	3,035,169	2,334,992	-23%
I/C Processing & Disposal	21,756,505	22,127,845	2%
Lease	3,972,337	3,639,770	-8%
Liability Insurance	715,681	1,057,210	48%
Licenses & Permits	2,727,918	3,332,646	22%
O/S Disposal	1,112,380	2,620,031	136%
O/S Equipment Rental	196,403	1,314,648	569%
Parts	1,421,508	1,839,034	29%
Property Rental	4,593,314	5,908,572	29%
Supplies	1,898,085	2,091,021	10%
Tires & Tubes	276,995	206,953	-25%
Utilities	1,294,811	1,470,786	14%
Total Operating Expenses	\$ 47,105,824	\$ 54,811,096	16%
Contract Services	\$ 235,101	\$ 95,105	-60%
Other	701,156	1,588,170	127%
Total Other Expenses	\$ 936,257	\$ 1,683,275	80%
Total Expenses	\$ 114,615,941	\$ 120,446,276	5%

APPENDIX A
RECOLOGY SAN FRANCISCO
Account Details
Balances for RY 2020

Table A-1

Account Details	Special Reserve	Reserve Fund	Impound	ZWI
Beginning Balance 7/1/2019	\$ 5,925,186	\$ 6,336,858	\$ 1,887,375	\$ 13,058,945
Receipts	-	2,000,000	15,647,716	5,804,226
Interest	42,508	94,822	1,561	83,683
Administrative Fees	2,759	-	-	(5)
Disbursements	(4,500,000)	-	(15,602,007)	(7,015,900)
Ending Balance 3/31/20	\$ 1,470,452	\$ 8,431,680	\$ 1,934,644.67	\$ 11,930,950

Table A-2

Interest	Special Reserve	Reserve Fund	Impound	ZWI
Jul-19	\$ 11,046	\$ 12,174	\$ 308	\$ 10,410
Aug-19	9,569	11,002	393	10,908
Sep-19	6,812	10,850	274	10,937
Oct-19	3,797	12,576	230	11,472
Nov-19	3,251	10,769	124	10,290
Dec-19	3,283	10,873	75	8,602
Jan-20	2,324	10,751	42	8,351
Feb-20	1,535	10,012	64	8,290
Mar-20	891	5,816	50	4,423
Total	\$ 42,508	\$ 94,822	\$ 1,561	\$ 83,683

Table A-3

Administrative Fees	Special Reserve	Reserve Fund	Impound	ZWI
Jul-19	\$ 316	\$ -	\$ -	\$ (5)
Aug-19	382	-	-	-
Sep-19	347	-	-	-
Oct-19	294	-	-	-
Nov-19	291	-	-	-
Dec-19	290	-	-	-
Jan-20	293	-	-	-
Feb-20	292	-	-	-
Mar-20	253	-	-	-
Total	\$ 2,759	\$ -	\$ -	\$ (5)

RECOLOGY SAN FRANCISCO
Special Reserve
Cash Disbursements for RY 2020

Table A-4

Transaction Date	Check #	Description	Amount
8/26/19	ACH	Apr - Jun RY 19 Offset	\$ 625,000
8/26/19	ACH	Jul - Sep RY 20 Offset	625,000
9/25/19	ACH	Annual Transfer to Reserve Fund RY20	2,000,000
1/31/20	ACH	Oct - Mar RY 20 Offset	1,250,000
TOTALS			\$ 4,500,000

RECOLOGY SAN FRANCISCO
Reserve
Deposit Detail for RY 2020

Table A-5

Month	Special Reserve	Recology Golden Gate	Recology Sunset Scavenger	Total Deposit Amount
Jul-19	\$ -	\$ -	\$ -	\$ -
Aug-19	-	-	-	-
Sep-19	2,000,000	-	-	2,000,000
Oct-19	-	-	-	-
Nov-19	-	-	-	-
Dec-19	-	-	-	-
Jan-20	-	-	-	-
Feb-20	-	-	-	-
Mar-20	-	-	-	-
TOTALS	\$ 2,000,000	\$ -	\$ -	\$ 2,000,000

RECOLOGY SAN FRANCISCO
Reserve
Cash Disbursements for RY 2020

Table A-6

Transaction Date	Check #	Description	Amount
			\$ -
TOTALS			\$0.00

RECOLOGY SAN FRANCISCO**Impound**Deposit Detail for RY 2020**Table A-7**

Month	Recology Golden Gate	Recology Sunset Scavenger	Total Deposit Amount
Jul-19	\$ 733,125	\$ 959,801	\$ 1,692,926
Aug-19	733,125	959,801	1,692,926
Sep-19	733,125	959,801	1,692,926
Oct-19	733,125	959,801	1,692,926
Nov-19	79,178	103,658	182,836
Nov-19	752,920	985,715	1,738,635
Dec-19	752,920	985,715	1,738,635
Jan-20	752,920	985,715	1,738,635
Feb-20	752,920	985,715	1,738,635
Mar-20	752,920	985,715	1,738,635
Total	\$ 6,776,277	\$ 8,871,439	\$ 15,647,716

RECOLOGY SAN FRANCISCO**Impound**Disbursements for RY 2020**Table A-8**

Payee	Date	Check #	Total Disbursements
City & County of San Francisco (SF Public Works)	07/03/19	1016	\$ 730,024
San Francisco Department of Environment	07/03/19	1017	962,902
City & County of San Francisco (SF Public Works)	08/06/19	1026	752,920
San Francisco Department of the Environment	08/06/19	1027	985,715
City & County of San Francisco (SF Public Works)	08/28/19	1028	752,920
San Francisco Department of the Environment	08/28/19	1029	985,715
City & County of San Francisco (SF Public Works)	10/03/19	1030	752,920
San Francisco Department of Environment	10/03/19	1031	985,715
City & County of San Francisco (SF Public Works)	11/05/19	1032	752,920
San Francisco Department of Environment	11/05/19	1033	985,715
City & County of San Francisco (SF Public Works)	11/28/19	1035	752,920
San Francisco Department of Environment	11/28/19	1036	985,715
City & County of San Francisco (SF Public Works)	12/31/19	1037	752,920
San Francisco Department of Environment	12/31/19	1038	985,715
City & County of San Francisco (SF Public Works)	01/17/20	1039	752,920
San Francisco Department of Environment	01/17/20	1040	985,715
City & County of San Francisco (SF Public Works)			-
San Francisco Department of Environment			-
City & County of San Francisco (SF Public Works)	03/03/20	1042	752,920
San Francisco Department of Environment	03/03/20	1041	985,715
TOTALS			\$ 15,602,007

RECOLOGY SAN FRANCISCO**Zero Waste Incentives**Deposit Detail For RY 2020**Table A-9**

Month	Recology Golden Gate	Recology Sunset Scavenger	Recology San Francisco	Total Deposit Amount
Jul-19	\$ 172,283	\$ 225,551	\$ 247,080	\$ 644,914
Aug-19	172,283	225,551	247,080	644,914
Sep-19	172,283	225,551	247,080	644,914
Oct-19	172,283	225,551	247,080	644,914
Nov-19	172,283	225,551	247,080	644,914
Dec-19	172,283	225,551	247,080	644,914
Jan-20	172,283	225,551	247,080	644,914
Feb-20	172,283	225,551	247,080	644,914
Mar-20	172,283	225,551	247,080	644,914
Totals	\$ 1,550,545	\$ 2,029,961	\$ 2,223,720	\$ 5,804,226

RECOLOGY SAN FRANCISCO**Zero Waste Incentives**Cash Disbursements For RY 2020**Table A-10**

Transaction Date	Payee	Description	Amount
08/14/19		Withdraw RY17 balance	\$ 121,295
09/27/19		Rate Rebate adjustment	(170,000)
11/19/19		Jan - Jun RY19 offset	1,816,848
11/19/19		Pier 96 Upgrade Project	2,927,507
11/19/19		Jul - Sep RY20 offset	941,237
01/31/20		Oct - Dec RY20 offset	941,237
03/31/20		Pier 96 Baler Project	437,776
Totals			\$ 7,015,900